

## Location/Registration

"Standing Justified" seminars are presented in cities nationwide. Visit [easystand.com/smart](http://easystand.com/smart) for the latest locations and registration information on seminars near you. These seminars are presented independently by Altimate Medical, often in conjunction with complex rehab technology suppliers, schools and rehabilitation centers.



Altimate Medical has also partnered with Freedom Designs, to present "Standing Justified" in conjunction with its one and two day "Simply Seating" or "Seating: Bottom to Top" educational seminars. For information on location, date and registration, visit [easystand.com/smart](http://easystand.com/smart)

All seminars are certified by the University of Pittsburgh as CEU, educational contact hour, accredited programs. If you are interested in hosting a "Standing Justified" educational seminar, contact us at [seminars@easystand.com](mailto:seminars@easystand.com)



**EasyStand**  
standing made easy

## Seminar Feedback

*"Good presentation, loved the videos! Great references and sample letters. I would recommend this training!"*

**Maria Sanchez, OT**  
Palmetto Bay, FL

*"Great presentation! Informative, real-world examples really helped illustrate points made."*

**Lorene Nelson, PT**  
Hooksett, NH

*"This seminar was amazing and so exciting! It gives a fresh new perspective on life and therapy."*

**Margarita Parra, PT**  
Miramar, FL

*"Very helpful. Clear concise descriptions and information. Videos were delightful!"*

**Anita Walker, PT**  
Hollis, NH

*"Presenter's knowledge was superb!"*

**Curt Angel**  
Tulsa, OK

*"Enjoyed seeing new equipment and videos of use."*

**Sheila Boiggs, PT**  
Kingston, NH

*"I found the seminar very helpful. It really presents the need for and benefits of standing."*

**Tom Mercier, OT**  
Beverly, MA



The University of Pittsburgh is certifying the educational contact hours of this program and by doing so is in no way endorsing any specific content, company, or product. The information presented in this program may represent only a sample of the appropriate interventions. Each person should claim only those hours of credit that he or she actually spent in the educational activity.

# Standing JUSTIFIED

CEU ACCREDITED SEMINAR



FOR ASSISTIVE TECHNOLOGY PROFESSIONALS

## Course Objectives

*"Standing Justified" is presented as a one or two hour seminar on standing devices and weight bearing. It reviews medical issues resulting from immobilization, standing device evaluations and comprehensive documentation for funding.*

1 Identify several serious health concerns resulting from immobilization and describe ways in which standing can prevent or mitigate each.

One hour seminar: 15 minutes  
Two hour seminar: 30 minutes

2 Properly evaluate a person who uses a wheelchair to determine if standing is medically appropriate, then assess individual needs to determine an appropriate standing device.

One hour seminar: 15 minutes  
Two hour seminar: 30 minutes

3 Justify a standing program based on proven medical benefits through a comprehensive letter of medical necessity.

One hour seminar: 15 minutes  
Two hour seminar: 30 minutes

4 Describe the pathway to funding a standing frame and resources available to appeal a payer denial.

One hour seminar: 15 minutes  
Two hour seminar: 30 minutes

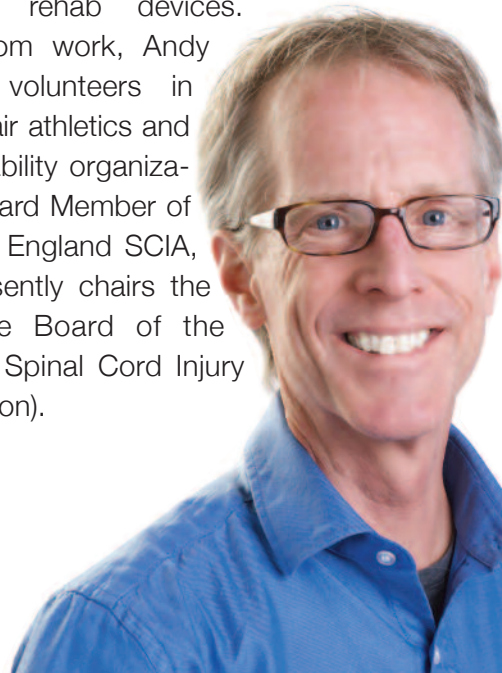
**.1 or .2 CEUs will be awarded for attending 1 or 2 hours of instruction**

**SMART**  
Standing  
Mobility  
Alternative positioning  
Rehab  
Technology  
EDUCATIONAL SEMINARS

*Andy*  
**HICKS**

**Andy Hicks, ATP, SMS**, joined Altimate Medical in January 2007 as the Eastern Regional Sales Manager. Prior to joining Altimate Medical, Andy was Western Regional Manager for The ROHO Group and presented educational programs throughout the U.S. and Canada. After earning a degree in Occupational Therapy at Manchester College, he began working in patient care at New Britain Specialty Hospital and later at Sharp Rehabilitation Hospital. A major focus of his work at Sharp was adaptive technology for patients with neurological disorders. Andy pursued this interest first as a supplier for several rehab equipment companies, and as a Rehab Specialist for Sunrise Medical and Everest & Jennings, manufacturers of complex rehab devices.

Aside from work, Andy actively volunteers in wheelchair athletics and with disability organizations (Board Member of the New England SCIA, and presently chairs the Executive Board of the National Spinal Cord Injury Association).



*Peter*  
**WANKELMAN**

**Peter Wankelman, ATP**, is the Western Regional Sales Manager for EasyStand products at Altimate Medical. Peter has more than 15 years of experience with standing devices and has worked in the rehabilitation technology industry for over 20 years. Peter has presented in-services to key therapists in major pediatric and adult rehabilitation facilities nationwide. Peter has been an attendee and/or presenter at professional conferences such as the International Seating Symposium, Medtrade, RESNA and APTA. He has been the featured speaker at numerous workshops on standing technology around the country. He has presented Altimate Medical's "Standing 101" seminar over 150 times to clinicians and suppliers in six different countries. Therapists and suppliers give superb evaluations of Peter's knowledgeable and energetic presentations.

